

PURPOSE OF THE PROGRAMME

The purpose of this programme is to equip the learner with the necessary knowledge, skills and attitudes to apply for tenders effectively.

PROGRAMME OUTCOMES

On completion of this programme learners will be able to:

- Tender to secure business for a new venture

PROGRAMME OUTLINE

- Analyse tender documents for viability in the new venture context
- Calculate costs, revenue and profits of a specific tender
- Complete tender documentation

LEARNING ASSUMED TO BE IN PLACE

Delegates wishing to enroll on this programme should be competent in Computer Literacy, Mathematical Literacy and Communications at NQF level 3.

RECOGNITION OF PRIOR LEARNING (RPL)

RPL against this unit standard is allowed. Application forms are available from our offices.

METHODOLOGY

Training Programme Duration: 2 Days

Assessment: Portfolio of Evidence will be submitted within two weeks of completing the training. Assessment includes completing a tender document.

Certification: This includes obtaining endorsement from the SETQAA.

Unit Standard(s):

- 114593 – Tender to secure business for a new venture

NQF Level: 4

Credits: 5

TARGET GROUP

- First line managers
- Business owners
- Branch managers
- Entrepreneurs

BENEFITS

- Success in starting and sustaining an enterprise.
- Credits towards a qualification.
- Improved opportunities to claim skills grants.